

**Via Electronic and Overnight**

June 30, 2025

Mr. Michael Kennedy, J.D.  
Executive Director  
Certificate of Need and Licensing  
New Jersey Department of Health, State of New Jersey  
120 South Stockton Street, 3rd Floor  
Trenton, NJ 08608

Re: Monmouth Medical Center  
Certificate of Need #2024-04352-13;01

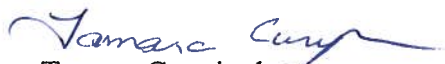
Dear Mr. Kennedy:

Thank you for reviewing our application and subsequent Completeness Question responses for the proposal for an existing general hospital to relocate the majority of its acute care services to a new campus. We have reviewed the completeness questions dated June 19, 2025, and our responses are provided in a question-and-answer format as ***Attachment A***.

Enclosed in the overnight mailing are five (5) hard copies and a memory stick with the electronic copy.

We appreciate the Department's consideration of our application to enhance the existing services offered by Monmouth Medical Center to the many communities seeking care at our facilities. Should you have any questions or require additional information, please do not hesitate to contact Mr. Carney or me directly at (732) 418-8054 or [Tamara.Cunningham@rwjbh.org](mailto:Tamara.Cunningham@rwjbh.org).

Sincerely,

  
Tamara Cunningham

cc: Jeff Kasko, Team Leader, DOH  
Eric Carney, President and Chief Executive Officer,  
Monmouth Medical Center and Monmouth Medical Center Southern Campus  
Bailey Warmack, Director System Development and Planning, RWJBH

## ATTACHMENT A

### CERTIFICATE OF NEED REVIEW – 4th COMPLETENESS QUESTIONS (dated June 19, 2025)

NAME OF APPLICANT: Monmouth Medical Center ("MMC")  
CERTIFICATE OF NEED NUMBER: 2024-04352-13;01  
NAME OF REVIEWER: Jeff Kasko  
REVIEWER'S TELEPHONE NUMBER: (609) 292-6552  
REVIEWER'S EMAIL ADDRESS: Jeff.Kasko@doh.nj.gov

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**Summary of application and Completeness Question 4 Response:**

A full review Certificate of Need ("CN") application has been submitted by Monmouth Medical Center, Inc. ("MMC") to relocate selected services from its existing, licensed acute care hospital facility in Long Branch ("MMC Long Branch") to a new, second acute care hospital building located five miles away on the old Fort Monmouth in Tinton Falls, referred to as the Vogel Medical Campus ("VMC").

In response to the round 3 completeness questions received on December 17, 2024 and responded to on February 26, 2025, the CN was reframed with the proposed changes in the CN application project scope calling for an existing general hospital to relocate the majority of its acute care services to a new campus ("VMC") while maintaining a satellite emergency room (SED), an observation unit with 24 beds, inpatient psychiatric beds and outpatient psychiatric services, clinics, outpatient surgical and imaging services at the MMC Long Branch campus to ensure access is sustained to residents of this community.

On June 19, 2025, the Department subsequently asked twelve (12) additional clarifying questions. It is understood that these questions and all responses provided by the applicant will be made part of the CN application. The applicant has repeated these twelve (12) questions and provided its response below in Q & A format below.

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The N.J. Department of Health (Department), Division of Certificate of Need and Licensing, has the following third round of questions regarding this application. These questions follow in bold with applicant responses.

- 1) **Please confirm that the following services would remain at the Long Branch campus and provide the rationale for keeping each service in Long Branch rather than relocating to the new Fort Monmouth campus:**
  - **Emergency Services (Satellite Emergency Department)**
  - **Observation beds**
  - **Inpatient psychiatric beds and outpatient psychiatric services**
  - **Clinics**
  - **Outpatient/same-day surgery center**
  - **Imaging services**

*Response:*

The applicant confirms the services listed above will remain at the Long Branch campus.

To sustain access for services most in demand by the community, the Long Branch Campus will continue to provide key services including a Satellite Emergency Department, outpatient services, an observation unit with 24-beds for emergency and same day surgery patients as needed, all inpatient and outpatient behavioral health services, outpatient surgical services in the Cranmer Surgery Center with four operating rooms, clinics, and a full array of imaging services. MMC remains committed to the residents and City of Long Branch. This commitment extends to supporting the creation of a vibrant community around the hospital services provided at the Long Branch campus.

Operating a SED demonstrates MMC's commitment to the Long Branch communities in the continuation of easily accessible emergency services. Maintaining outpatient surgical and imaging services ensures convenient, local access to more frequently needed diagnostic and same day procedural health care services. Observation beds will support the SED, outpatient and same-day surgical services.

As previously reviewed for the service area, health care service trends project a decrease in demand for inpatient services and continued increase in demand for outpatient and observation services. Data projected a 4% growth in 5 years and a 5% growth in 10 year for overall outpatient volumes in the Long Branch zip codes and conversely a 4% and 7% decrease in inpatient volumes for 5 years and 10 years respectively. Hence, this proposed project maintains key outpatient services at the Long Branch campus supporting current and expected future service needs. Please refer to the response to Question #3 for specifics regarding outpatient clinics and services.

Maintaining behavioral health services at the Long Branch location is aligned with data that demonstrates the highest volume patient origin for the behavioral health service line inpatient admits at MMC between 2019 and 2023 originated from the Long Branch zip code of 07740 followed by proximate zip codes of Asbury Park (07712), Neptune City (07753) and Eatontown (07724). The applicant seeks to continue to locate this specialized care in its Long Branch campus to be conveniently accessible to where the majority of current demand and utilization has originated.

**2) Please confirm that you plan to operate the Long Branch facility as a licensed hospital-based, off-site facility of the new Fort Monmouth hospital.**

*Response:*

The applicant confirms.

**3) Please provide a more detailed description of which types of outpatient clinics would operate at the Long Branch campus and a rationale for each.**

*Response:*

A full range of medical and surgical specialty clinics including Surgery, Ortho/Peds & Adult, Cardiac, Urology, ENT, Gastro, Endo, Pain, Geriatric and the Sleep Lab will continue to be available at the Long Branch campus. MMC will continue to collaborate and maintain existing relationships such as with Monmouth Family Health Center ("MFHC"), a Federally Qualified Health Center serving the Long Branch NJ area and surrounding communities, joint ventures and physician practices. MFHC is also an important teaching site for clinic rotations for MMC. Additionally, OB, Pediatrics, Medicine and Dentistry are provided in partnership with MFHC, described in response to #5.

While acute care is more often a unique and infrequent episode of care, outpatient services tend to be ongoing care, and as a result the applicant feels it is important to sustain those existing dynamics in the community. Keeping these clinics accessible to the community further demonstrates MMC's commitment to provide convenient and accessible care to the community across the continuum.

- 4) Please confirm that the following full-service general hospital designations would be provided at the new Fort Monmouth campus:**
- **Regional Perinatal Center**
  - **Children's Hospital**
  - **Primary Stroke Center**

*Response:*

The applicant confirms that the general hospital designations will relocate with the medical/surgical, pediatric, neonatal services to the Vogel Medical Campus ("VMC") in Tinton Falls.

The obstetrical and pediatric inpatient services will be provided at the VMC location inclusive of the Children's Hospital and Regional Perinatal Center designation. Stroke services supporting the Stroke Center also will be provided at the relocated hospital VMC facility. Policies to ensure stroke, obstetrics, pediatric patient are cared for at the appropriate site will be developed to triage and transfer. Stroke services are exempt from CN and require only a licensure process.

- 5) Please explain how outpatient services that are required in support of inpatient services pursuant to N.J.A.C. 8:43G-5.21 will be delivered. Would each campus provide outpatient services?**

*Response:*

To be effective, outpatient clinic services do not need to be in the same building as inpatient services and should be accessible to local communities. As described in the response above to question #3, MMC works collaboratively with community providers to assure on a regular and continuing basis, the provision of outpatient and preventive services, including clinic services for

medically indigent patients are provided. The hospital has had a longstanding support agreement with Monmouth Family Health Center ("MFHC"), an FQHC with three locations in Long Branch. MFHC provides adult and pediatric medical services, dentistry, OB/GYN, Behavioral Health and Podiatry Services. MFHC provided a letter of support for this application and a copy was included in the original submission as Appendix 2. As discussed in the response to Question #3, MMC also provides specialty clinics which are not being relocated. These serve to meet the care continuity requirements of the hospital and best support inpatient services in the community and are not expected to change.

There are plans for Phase 1 of the Vogel Medical Campus for a comprehensive cancer center that includes outpatient diagnostic, treatment and physician specialty services. Further, there are discussions to have development of medical office space in proximity to the VMC. There are several affiliated Medical Groups and Specialty Groups providing services in the Long Branch/Tinton Falls areas including:

Morris Primary Care  
166 Morris Ave  
Long Branch, NJ 07740

Shrewsbury Primary Care  
766 Shrewsbury Ave., Suite 100  
West Building  
Tinton Falls, NJ 07724

Primary Care-Eatontown  
145 Wyckoff Road  
Eatontown, NJ 07724

Ocean Primary Care  
1300 Highway 35 Ste 101-103  
Ocean, NJ 07712

Neptune Primary Care  
3301 Route 66, Building B, Ste 120  
Neptune, NJ 07753

Monmouth Heart and Vascular  
274 State Highway 35  
Eatontown, NJ 07724

Anne Vogel Family Care & Wellness Center  
200 Wyckoff Rd  
Eatontown, NJ 07724

As confirmed in Question #1, outpatient imaging and surgery will remain in Long Branch including a mammography unit to complement the Breast Center that will be relocating to the VMC location.

As noted in the application, outpatient service demand is expected to continue to grow and the Medical Center is actively engaged in increasing outpatient services as part of its mission as a member of the RWJBarnabas Health System to partner with our communities to build and sustain a healthier New Jersey.

- 6) Department utilization statistics for the past five years show occupancy rates of between 24% and 28% for medical/surgical beds at Monmouth Medical Center. Please confirm whether these occupancy rates are accurate. If not, please provide the occupancy rates for the past three years.**

*Response:*

The applicant confirms occupancy rates for licensed medical/surgical beds ranged from 24% to 28%. For ease of review, the statistics from the B2 report are provided in the table below.

| Summary of Inpatient Utilization (B-2) |             |             |             |             |             |
|----------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Licensed Medical/Surgical Beds         | 319         |             |             |             |             |
|                                        | <u>2024</u> | <u>2023</u> | <u>2022</u> | <u>2021</u> | <u>2020</u> |
| Discharges                             | 8,602       | 7,394       | 7,165       | 7,891       | 7,052       |
| Days                                   | 31,965      | 30,230      | 28,819      | 32,025      | 27,814      |
| Average Daily Census                   | 87.58       | 82.82       | 78.96       | 87.74       | 76.20       |
| Occupancy Percentage - Licensed        | 27.5%       | 26.0%       | 24.8%       | 27.5%       | 23.9%       |

- 7) Outpatient/same day surgery services and a post-anesthesia care unit (PACU) are planned for the new Fort Monmouth campus, with PACU services provided as support at the Long Branch facility. Please provide justification and further explanation about how the surgery and PACU services would operate at the new Fort Monmouth campus and how the Long Branch facility would provide PACU services as support.**

*Response:*

There will be two separate PACU operations, one for the relocated hospital surgical services at the VMC and the second, for the converted ORs in the hospital's Cranmer Center to a licensed ambulatory surgery center at the Long Branch campus. The Cranmer Center was originally built as an ambulatory surgery center and provides a full spectrum of same-day surgical services using the most modern technology available. The facility includes four full-service operating rooms, one procedure room and two exam/treatment rooms and a three-tiered graduated recovery area, respecting the individual needs of adult and pediatric patients. The Cranmer Center will operate its six (6) existing PACU bays in accordance with N.J.A.C. 8:43 A ambulatory surgery standards for ambulatory care facilities.

In planning its services, MMC has considered historical demand as well as predicted trends. As noted in the application narrative, national consulting group, Sg2, projects outpatient demand by site of service for MMC's service area from 2023 to 2033 with hospital outpatient/ambulatory surgery expected to grow 10.8%, as major procedure grow at 19.2% and minor procedures at 12.2% (see narrative, page 43). The recent experience at MMC has been reflective of this growth.

| Monmouth Medical Center |      |      |      |      |
|-------------------------|------|------|------|------|
| Same Day Surgeries      |      |      |      |      |
|                         | 2021 | 2022 | 2023 | 2024 |
| SDS cases               | 6576 | 6776 | 7550 | 7769 |
| % Change                |      | 3%   | 11%  | 3%   |

MMC plans to meet the community increased need for outpatient surgery by continuing its outpatient surgical program at the Long Branch campus and relocating inpatient surgical services to the VMC and adding additional outpatient surgery capacity at this new site. MMC will meet hospital licensing standards N.J.A.C. 8:43 G for the VMC.

- 8) Will the observation beds at the Long Branch facility be designated exclusively for SED and same-day surgery patients, or are there plans to accommodate other types of patients as well?**

*Response:*

The applicant confirms that the observation beds at the Long Branch location will be limited to the SED/SDS outpatient observation needs.

- 9) For the planned observation beds at the Long Branch facility, please provide the following information:**
- Will the beds be confined to a separate ward, or will they be scattered throughout the facility?**
  - What protocols will be in place to quickly transfer patients to the new Fort Monmouth facility if they require admission or intensive care?**
  - What are the planned hours of operation for the observation beds?**
  - How will you ensure that specialists or emergency physicians are accessible to the Long Branch facility in a timely manner?**
  - How will you provide nutrition and other daily needs to observation patients?**

*Response:*

- The observation beds will be cohorted initially in an existing vacant inpatient unit proximate to the SED until such time as renovations are constructed for a new observation unit
- Protocols will be established with the Mobile Health team and EMS to identify patient appropriateness and patient transfer processes from the Long Branch campus to the new

VMC location as required. Please refer to the response under Question #11 for additional details of the Patient Transfer Center.

- c. The observations beds will be 24/7/365.
- d. For routine and cross coverage, the same call schedule will be in place for both locations for specialists and emergency physicians. The specialist covering both locations can triage patients accordingly.
- e. Standard operations for dietary services and other required support service functions will be maintained for the observation patients and the behavioral health patients.

**10) Please describe how staffing would be provided at each location. For each location, provide an explanation of staffing for each service. Please also identify potential waivers that would be needed for each location and service.**

*Response:*

As noted in the responses provided to the third (3<sup>rd</sup>) completeness question and the change in scope of services at Long Branch, MMC expects that the two campuses will each have on-site personnel to meet all required licensing regulations for services that require on site presence or availability on call, including an administrator, anesthesiologist, nursing leader, and radiology tech.

An updated schedule J is included as Attachment 1 which details staffing by job title by site. We have also included a column for offsite clinic and service personnel that is not expected to change as a result of this project. Attachment 2 summarizes the staffing by Department.

The proposed project and staffing needs are configured to meet the demands of operating two campuses with increased ambulatory care services to meeting the projected increased demand for outpatient services by a growing population. There will be two sites for emergency services, ambulatory surgery, and diagnostic imaging. The additional 278 staff identified supports the planned increase in ambulatory service offerings at both campuses and the support staff necessary for efficient service operation (from environmental, plant operations, dietary, pharmacy, security, etc.).

| <b>Table 1</b>                             |                                         |
|--------------------------------------------|-----------------------------------------|
| <b>Staff increase by Department</b>        | <b>Additional Personnel To Be Hired</b> |
| <b>Emergency Department Total</b>          | 70                                      |
| <b>Radiology-Diagnostic Total</b>          | 34                                      |
| <b>Psych Screening Total</b>               | 20                                      |
| <b>Dietary-Management Total</b>            | 18                                      |
| <b>Emergency Dept Access Service Total</b> | 16                                      |
| <b>Same Day Surgery Total</b>              | 16                                      |
| <b>Operating Room Total</b>                | 15                                      |
| <b>Pharmacy Total</b>                      | 15                                      |
| <b>Cat Scan Total</b>                      | 13                                      |
| <b>Security Total</b>                      | 13                                      |

|                                          |           |
|------------------------------------------|-----------|
| <b>Environmental Services Total</b>      | <b>12</b> |
| <b>Outpatient Infusion Total</b>         | <b>5</b>  |
| <b>Plant Operations Total</b>            | <b>5</b>  |
| <b>Nursing Supervisors Total</b>         | <b>4</b>  |
| <b>Patient Access Services Total</b>     | <b>4</b>  |
| <b>Radiation Oncology Total</b>          | <b>4</b>  |
| <b>Respiratory Care Total</b>            | <b>4</b>  |
| <b>Cancer Ctr-Admin Total</b>            | <b>3</b>  |
| <b>Anesthesiology Total</b>              | <b>2</b>  |
| <b>Distribution Total</b>                | <b>1</b>  |
| <b>IT and S Telecommunications Total</b> | <b>1</b>  |
| <b>Laundry Total</b>                     | <b>1</b>  |
| <b>MRI Total</b>                         | <b>1</b>  |
| <b>Ultrasound Total</b>                  | <b>1</b>  |

In addition to the ambulatory services, the Long Branch campus will house the Psychiatric Inpatient services. As discussed above, this service had a higher patient origin from the local community.

As discussed in the application, MMC will be seeking waivers to utilize intensive care capacity (ICU/CCU and PICU) for step-down services at the VMC in efforts to assure maximum flexibility to meet the fluctuating patient care needs. No other waivers are anticipated at this juncture.

- 11) Please provide a plan for transporting patients from the old Long Branch facility to the new Fort Monmouth facility if there is a surge in demand when the Long Branch SED is operating at full capacity or cannot provide the services needed.**

*Response:*

The Long Branch emergency department is comprised of 51 bays (inclusive of 5 PESS bays). A benchmark study by the HealthCare Advisory Board set the optimal range for ED efficiency at 1,700 to 2,000 annual visits per bed and explained that around 1,600 visits per ED bed was approaching optimal throughput with some cushion capacity. At 46 bays, the ED capacity is 73,600 visits. With PESS bays and an additional overflow capacity of 6 bays, the ED capacity expands to 91,200 visits. This built capacity readily addresses the ED visit volume of 45,715 visits seen in 2024. In May 2025, the average daily visits for the ED were around 122. There is a high level of excess capacity to minimize risk of capacity overflow.

Should a surge occur, the facility would execute its surge plan with its affiliate partners including Mobile Health team and hospital partners. Mobile Health operates a Patient Transfer Center providing a one call solution for transferring patients into and between any and all of the acute-care hospitals in the RWJBarnabas Health system. The Mobile Health Team works with the Satellite Emergency Department in Bayonne and their Surge Plan is attached as attachment 3.

For this proposed project and the SED, the surge plan would follow The Mobile Health team's standard transfer process. Once the SED determines it is hitting an operational threshold, or that they have a patient requiring a higher level of care, the attending physician at the SED would place a call to the RWJBarnabas Health Patient Transfer Center (PTC) at 732-926-4111. The Patient Transfer Center RN Coordinator will complete an intake from the sending provider and follow the normal transfer process of:

- Identifying the closest most appropriate facility with capabilities and capacity to take the patient.
- Connect the sending provider with an accepting provider for medical acceptance.
- Depending on the acuity of the patient and urgency of surge needs, the PTC would start to mobilize transport resources to the SED.
- The PTC will continue to facilitate the remaining logistics of the case including securing a bed or landing location at accepting facility for the patient, providing contact information for RN to RN hand off, ensuring the appropriate transport team the clinical information required to safely transport the patient, and provide updated ETA's for the sending and receiving teams.

If the number of patients requiring transfer exceed the normal volume, the Patient Transfer Center will escalate to the administrator on call (AOC) who would mobilize leadership of the PTC, Mobile Health EMS, and OnTime to ensure we can divert the appropriate number of resources to the SED to support the physical movement of the patients.

**12) Please confirm that full morgue and autopsy services are planned for the new Fort Monmouth facility and provide an explanation for how the need for these services would be met at the Long Branch facility.**

*Response:*

Morgue services will remain at the VMC location in Tinton Falls only. If required, transport would be arranged from the Long Branch location to VMC.

## ATTACHMENT 1

Updated Section J

MMC01 - Monmouth Medical CenterDescending  
Order

| Department                      | Job Title                     | Dollars   | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|---------------------------------|-------------------------------|-----------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Labor and Delivery              | RN                            | 8,677,109 | 74.1 | Existing               |                                  | 74.1         | 0.0         | 0.0                     |
| Environmental Services          | Housekeeping Worker           | 2,430,353 | 61.0 | Recruitment + Existing | 10                               | 61.0         | 10.0        | 0.0                     |
| Nursing Mother-Baby             | RN                            | 6,963,448 | 59.2 | Existing               |                                  | 59.2         | 0.0         | 0.0                     |
| Neonatal                        | RN                            | 5,740,891 | 48.0 | Existing               |                                  | 48.0         | 0.0         | 0.0                     |
| Emergency Department            | RN                            | 5,380,962 | 45.5 | Recruitment + Existing | 40                               | 45.5         | 40.0        | 0.0                     |
| Operating Room                  | RN                            | 4,930,630 | 39.8 | Recruitment + Existing | 15                               | 44.8         | 10.0        | 0.0                     |
| Medical Educ Medicine           | Resident Housestaff           | 2,587,938 | 39.0 | Existing               |                                  | 39.0         | 0.0         | 0.0                     |
| Security                        | Security Officer              | 1,595,533 | 33.0 | Recruitment + Existing | 10                               | 33.0         | 10.0        | 0.0                     |
| Dietary-Management              | Food Service Worker           | 1,431,852 | 32.3 | Recruitment + Existing | 15                               | 32.3         | 15.0        | 0.0                     |
| Patient Access Services         | Patient Access Representative | 1,326,834 | 28.3 | Recruitment + Existing | 4                                | 28.3         | 4.0         | 0.0                     |
| Medical-Surgical Unit II - B5   | RN                            | 2,890,503 | 24.0 | Existing               |                                  | 24.0         | 0.0         | 0.0                     |
| Short Term Care (STC)           | RN                            | 2,603,349 | 22.4 | Existing               |                                  | 0.0          | 22.4        | 0.0                     |
| Emergency Department            | ED Technician                 | 1,120,885 | 21.6 | Recruitment + Existing | 20                               | 21.6         | 20.0        | 0.0                     |
| Central Sterile Supply          | SPD Technician Certified      | 1,092,626 | 20.7 | Existing               |                                  | 20.7         | 0.0         | 0.0                     |
| Nursing Mother-Baby             | Clinical Care Technician      | 970,453   | 20.2 | Existing               |                                  | 20.2         | 0.0         | 0.0                     |
| Psych Screening                 | Mental Health Screener        | 1,459,641 | 19.8 | Recruitment + Existing | 20                               | 19.8         | 20.0        | 0.0                     |
| Same Day Surgery                | RN                            | 2,520,258 | 19.2 | Recruitment + Existing | 15                               | 24.2         | 10.0        | 0.0                     |
| Womens Health Unit              | RN                            | 2,286,924 | 19.2 | Existing               |                                  | 19.2         | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5  | RN                            | 2,437,673 | 19.2 | Existing               |                                  | 19.2         | 0.0         | 0.0                     |
| Intensive Care Unit             | RN                            | 2,301,238 | 19.2 | Existing               |                                  | 19.2         | 0.0         | 0.0                     |
| Respiratory Care                | Respiratory Therapist Reg     | 1,938,050 | 18.6 | Recruitment + Existing | 4                                | 18.6         | 4.0         | 0.0                     |
| Post Anesth Care Unit           | RN                            | 2,454,150 | 17.8 | Existing               |                                  | 17.8         | 0.0         | 0.0                     |
| Emergency Dept Access Service   | Patient Access Representative | 894,164   | 16.6 | Recruitment + Existing | 16                               | 16.6         | 16.0        | 0.0                     |
| Medical Educ OB-GYN             | Resident Housestaff           | 1,102,160 | 16.0 | Existing               |                                  | 16.0         | 0.0         | 0.0                     |
| Medical Educ Peds               | Resident Housestaff           | 1,063,410 | 16.0 | Existing               |                                  | 16.0         | 0.0         | 0.0                     |
| Operating Room                  | OR Technician                 | 1,192,651 | 15.5 | Existing               |                                  | 15.5         | 0.0         | 0.0                     |
| Medical-Surgical Unit II - B5   | Clinical Care Technician      | 800,926   | 15.4 | Existing               |                                  | 15.4         | 0.0         | 0.0                     |
| Pharmacy                        | Pharmacy Technician           | 1,032,405 | 15.2 | Recruitment + Existing | 9                                | 15.2         | 9.0         | 0.0                     |
| Nursing Orientation             | RN                            | 1,530,645 | 14.6 | Existing               |                                  | 14.6         | 0.0         | 0.0                     |
| OR-Environmental Services       | Patient Support Associate     | 613,995   | 14.6 | Existing               |                                  | 12.6         | 2.0         | 0.0                     |
| Case Management                 | Case Manager                  | 1,714,971 | 14.5 | Existing               |                                  | 14.5         | 0.0         | 0.0                     |
| Medical-Surgical Unit XI - G6   | RN                            | 1,739,590 | 14.4 | Existing               |                                  | 14.4         | 0.0         | 0.0                     |
| Labor and Delivery              | Clinical Care Technician      | 634,342   | 13.2 | Existing               |                                  | 13.2         | 0.0         | 0.0                     |
| Patient Transport               | Patient Escort                | 514,247   | 13.1 | Existing               |                                  | 13.1         | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5  | Clinical Care Technician      | 663,562   | 13.0 | Existing               |                                  | 13.0         | 0.0         | 0.0                     |
| Psych IP-Adult DDMI             | RN                            | 1,486,300 | 12.8 | Existing               |                                  | 0.0          | 12.8        | 0.0                     |
| Short Term Care (STC)           | Mental Health Associate       | 707,094   | 12.8 | Existing               |                                  | 0.0          | 12.8        | 0.0                     |
| Nursing Orientation             | Graduate Nurse                | 1,175,887 | 12.3 | Existing               |                                  | 12.3         | 0.0         | 0.0                     |
| Pharmacy                        | Pharmacist                    | 1,804,914 | 12.0 | Recruitment + Existing | 5                                | 12.0         | 5.0         | 0.0                     |
| Medical Surgical X - C2         | RN                            | 1,445,612 | 12.0 | Existing               |                                  | 12.0         | 0.0         | 0.0                     |
| Logistics                       | Bed Board Controller          | 660,225   | 11.3 | Existing               |                                  | 11.3         | 0.0         | 0.0                     |
| Medical Educ Ortho              | Resident Housestaff           | 703,036   | 10.0 | Existing               |                                  | 10.0         | 0.0         | 0.0                     |
| Develop Innovation and Research | Clinical Instructor           | 1,278,187 | 10.0 | Existing               |                                  | 8.0          | 2.0         | 0.0                     |
| Psych Screening                 | RN                            | 1,233,653 | 9.9  | Existing               |                                  | 9.9          | 0.0         | 0.0                     |

| Department                     | Job Title                      | Dollars   | FTEs                       | Sources of Personnel | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|-----------|----------------------------|----------------------|----------------------------------|--------------|-------------|-------------------------|
| Psych IP-Adult DDMI            | Mental Health Associate        | 477,952   | 9.6 Existing               |                      |                                  | 0.0          | 9.6         | 0.0                     |
| Adult Psych (AP)               | RN                             | 1,225,407 | 9.6 Existing               |                      |                                  | 0.0          | 9.6         | 0.0                     |
| Surg Serv-Ortho/Neuro - T6E    | RN                             | 1,210,050 | 9.6 Existing               |                      |                                  | 9.6          | 0.0         | 0.0                     |
| Pediatrics Unit                | RN                             | 1,165,594 | 9.6 Existing               |                      |                                  | 9.6          | 0.0         | 0.0                     |
| Medical-Surgical Unit I - BBR2 | RN                             | 1,225,959 | 9.6 Existing               |                      |                                  | 9.6          | 0.0         | 0.0                     |
| Medical-Surgical Unit XI - G6  | Clinical Care Technician       | 480,390   | 9.6 Existing               |                      |                                  | 9.6          | 0.0         | 0.0                     |
| Cardiac Telemetry              | Monitor Technician             | 494,720   | 9.5 Existing               |                      |                                  | 9.5          | 0.0         | 0.0                     |
| Labor and Delivery             | Labor and Delivery Technician  | 555,742   | 9.4 Existing               |                      |                                  | 9.4          | 0.0         | 0.0                     |
| Pediatric ICU                  | RN                             | 1,076,059 | 8.8 Existing               |                      |                                  | 8.8          | 0.0         | 0.0                     |
| Radiology-Diagnostic           | Radiologic Technologist        | 768,278   | 7.9 Recruitment + Existing |                      | 32                               | 17.9         | 22.0        | 0.0                     |
| Medical Educ Dental            | Resident Housestaff            | 466,713   | 7.5 Existing               |                      |                                  | 7.5          | 0.0         | 0.0                     |
| Surg Serv-Ortho/Neuro - T6E    | Clinical Care Technician       | 362,099   | 7.2 Existing               |                      |                                  | 7.2          | 0.0         | 0.0                     |
| Medical-Surgical Unit I - BBR2 | Clinical Care Technician       | 360,881   | 7.2 Existing               |                      |                                  | 7.2          | 0.0         | 0.0                     |
| Emergency Department           | Unit Secretary                 | 316,818   | 7.2 Recruitment + Existing |                      | 7                                | 7.2          | 7.0         | 0.0                     |
| Cat Scan                       | CT Technologist                | 778,594   | 7.2 Recruitment + Existing |                      | 12                               | 13.2         | 6.0         | 0.0                     |
| Medical Educ Radiology         | Resident Housestaff            | 517,163   | 7.0 Existing               |                      |                                  | 7.0          | 0.0         | 0.0                     |
| Environmental Services         | Coordinator                    | 352,816   | 7.0 Existing               |                      |                                  | 7.0          | 0.0         | 0.0                     |
| Endoscopy Room                 | RN                             | 820,016   | 6.5 Existing               |                      |                                  | 6.5          | 0.0         | 0.0                     |
| Dietary-Management             | Nutritionist RD                | 497,016   | 6.5 Existing               |                      |                                  | 6.5          | 0.0         | 0.0                     |
| Sitter Costs Psych             | Mental Health Associate        | 330,472   | 6.3 Existing               |                      |                                  | 6.3          | 0.0         | 0.0                     |
| Case Management                | Social Worker MSW              | 570,982   | 6.2 Existing               |                      |                                  | 6.2          | 0.0         | 0.0                     |
| Medical Surgical X - C2        | Clinical Care Technician       | 313,661   | 6.2 Existing               |                      |                                  | 6.2          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Mammography Technologist       | 668,965   | 6.2 Existing               |                      |                                  | 6.2          | 0.0         | 0.0                     |
| MRI                            | MRI Technologist               | 673,719   | 6.1 Existing               |                      |                                  | 6.1          | 0.0         | 0.0                     |
| Radiology-Diagnostic           | Radiologic Technologist Senior | 666,227   | 6.0 Existing               |                      |                                  | 6.0          | 0.0         | 0.0                     |
| Operating Room                 | RN Service Leader              | 781,894   | 5.9 Existing               |                      |                                  | 5.9          | 0.0         | 0.0                     |
| Preadmissions Testing          | RN                             | 800,001   | 5.7 Existing               |                      |                                  | 5.7          | 0.0         | 0.0                     |
| Cardiac Catheter Lab           | RN                             | 736,576   | 5.6 Existing               |                      |                                  | 5.6          | 0.0         | 0.0                     |
| Labor and Delivery             | Scheduler Labor and Delivery   | 261,023   | 5.6 Existing               |                      |                                  | 5.6          | 0.0         | 0.0                     |
| Plant Operations               | Maintenance Mechanic Trade     | 373,272   | 5.4 Recruitment + Existing |                      | 5                                | 5.4          | 5.0         | 0.0                     |
| ITandS Telecommunications      | Communications Operator        | 239,466   | 5.4 Existing               |                      |                                  | 5.4          | 0.0         | 0.0                     |
| Labor and Delivery             | Agency Scheduler               | 1,114,736 | 5.0 Existing               |                      |                                  | 5.0          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Scheduler                      | 221,125   | 5.0 Existing               |                      |                                  | 5.0          | 0.0         | 0.0                     |
| CCBHC Grant                    | Case Manager I                 | 296,206   | 5.0 Existing               |                      |                                  | 5.0          | 5.0         | 0.0                     |
| Adult Psych (AP)               | Mental Health Associate        | 251,673   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Pediatrics Unit                | Clinical Care Technician       | 232,618   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | RN                             | 623,571   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Distribution                   | Distribution Technician        | 189,791   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Plant Operations               | Stationary Engineer            | 358,191   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Nursing Mother-Baby            | Unit Secretary                 | 197,460   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Womens Health Unit             | Clinical Care Technician       | 233,118   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Intensive Care Unit            | Clinical Care Technician       | 246,009   | 4.8 Existing               |                      |                                  | 4.8          | 0.0         | 0.0                     |
| Nursing Supervisors            | RRT Admit Education Nurse      | 648,966   | 4.7 Existing               |                      |                                  | 4.7          | 0.0         | 0.0                     |
| Radiation Oncology             | Radiation Therapy Technologist | 631,330   | 4.6 Recruitment + Existing |                      | 4                                | 8.6          | 0.0         | 0.0                     |
| Radiology - RNs                | RN                             | 522,661   | 4.6 Existing               |                      |                                  | 4.6          | 0.0         | 0.0                     |
| Dietary-Management             | Cook                           | 251,559   | 4.3 Recruitment + Existing |                      | 1                                | 4.3          | 1.0         | 0.0                     |
| Dietary-Management             | Supervisor                     | 274,417   | 4.2 Recruitment + Existing |                      | 1                                | 4.2          | 1.0         | 0.0                     |
| Sitter Costs                   | Clinical Care Technician       | 225,057   | 4.1 Existing               |                      |                                  | 4.1          | 0.0         | 0.0                     |

| Department                        | Job Title                      | Dollars   | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|-----------------------------------|--------------------------------|-----------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Sitter Costs - Suicide Foundation | Clinical Care Technician       | 216,860   | 4.0  | Existing               |                                  | 4.0          | 0.0         | 0.0                     |
| Quality Resource Services         | Director                       | 465,290   | 4.0  | Existing               |                                  | 4.0          | 0.0         | 0.0                     |
| Environmental Services            | Coordinator                    | 429,199   | 4.0  | Existing               |                                  | 4.0          | 0.0         | 0.0                     |
| Outpatient Infusion               | Supervisor                     | 245,746   | 4.0  | Recruitment + Existing | 1                                | 4.0          | 1.0         | 0.0                     |
| Professional Staff-Medicine       | RN                             | 484,653   | 4.0  | Recruitment + Existing | 5                                | 9.0          | 0.0         | 0.0                     |
| Dietary-Management                | MMC Physician                  | 763,779   | 3.7  | Existing               |                                  | 3.7          | 0.0         | 0.0                     |
| Cancer Ctr-Prof Staff             | Menu Technician                | 183,843   | 3.6  | Existing               |                                  | 3.6          | 0.0         | 0.0                     |
| Labor and Delivery                | Physician                      | 2,973,109 | 3.6  | Existing               |                                  | 3.6          | 0.0         | 0.0                     |
| Nursing Mother-Baby               | Asst Director Patient Care     | 500,347   | 3.6  | Existing               |                                  | 3.6          | 0.0         | 0.0                     |
| Laundry                           | Linen Service Worker           | 443,351   | 3.6  | Existing               |                                  | 3.6          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center          | Ultrasound Technologist        | 130,062   | 3.4  | Recruitment + Existing | 1                                | 3.4          | 1.0         | 0.0                     |
| OB Support Center                 | Lactation Consultant RN        | 328,095   | 3.3  | Existing               |                                  | 3.3          | 0.0         | 0.0                     |
| Neonatal                          | Unit Secretary                 | 451,023   | 3.2  | Existing               |                                  | 3.2          | 0.0         | 0.0                     |
| Same Day Surgery                  | Clinical Care Technician       | 153,136   | 3.2  | Existing               |                                  | 3.2          | 0.0         | 0.0                     |
| Ultrasound                        | Ultrasound Technologist Senior | 159,116   | 3.2  | Recruitment + Existing | 1                                | 3.2          | 1.0         | 0.0                     |
| Endoscopy Room                    | Endoscopy Technician           | 314,380   | 3.0  | Recruitment + Existing | 1                                | 3.0          | 1.0         | 0.0                     |
| Mental Health-Child OP            | Mental Health Clinician        | 231,988   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Cancer Ctr-Admin                  | Clinical Navigator             | 211,348   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Emergency Department              | Asst Director Patient Care     | 377,166   | 3.0  | Recruitment + Existing | 3                                | 6.0          | 0.0         | 0.0                     |
| Administration                    | Executive Assistant Senior     | 430,884   | 3.0  | Recruitment + Existing | 3                                | 3.0          | 3.0         | 0.0                     |
| Central Sterile Supply            | Supervisor                     | 242,049   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Distribution                      | Manager                        | 258,788   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Security                          | Security Sergeant              | 232,261   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Short Term Care (STC)             | Social Worker MSW              | 165,821   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Early Intervention Support Svs    | Social Worker LCSW             | 251,700   | 3.0  | Existing               |                                  | 0.0          | 3.0         | 0.0                     |
| Nursing Administration            | Assistant Vice President       | 306,771   | 3.0  | Existing               |                                  | 0.0          | 0.0         | 3.0                     |
| Patient Financial Services        | Authorization                  | 701,137   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Professional Staff-Pedi           | MMC Physician                  | 145,206   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Psych IP-Adult DDMI               | Social Worker MSW              | 631,262   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Mental Health-Adult OP            | Social Worker LCSW             | 249,341   | 3.0  | Existing               |                                  | 0.0          | 3.0         | 0.0                     |
| Security                          | Security Officer II            | 284,505   | 3.0  | Existing               |                                  | 0.0          | 3.0         | 0.0                     |
| Clinical Documentation Mgmt       | Clinical Document Specialist   | 126,695   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Plant Operations                  | Carpenter                      | 351,712   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Radiology Support Services        | Coordinator Clerical (C10)     | 216,788   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| CCBHC Grant                       | Patient Navigator              | 161,503   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Early Intervention Support Svs    | Case Manager I                 | 225,396   | 3.0  | Existing               |                                  | 0.0          | 3.0         | 0.0                     |
| Security                          | Security Lieutenant            | 176,644   | 3.0  | Existing               |                                  | 0.0          | 0.0         | 3.0                     |
| Anesthesiology                    | Anesthesia Technician          | 172,909   | 3.0  | Recruitment + Existing | 1                                | 3.0          | 1.0         | 0.0                     |
| Medical Educ Surgery              | Resident Housestaff            | 163,273   | 3.0  | Recruitment + Existing | 2                                | 3.0          | 2.0         | 0.0                     |
| Nursing Administration            | Administrative Director        | 237,764   | 3.0  | Existing               |                                  | 3.0          | 0.0         | 0.0                     |
| Nursing Float Pool                | RN                             | 586,275   | 2.9  | Existing               |                                  | 2.9          | 0.0         | 0.0                     |
| Psych Service-Admin Ambulatory    | Case Manager                   | 443,856   | 2.9  | Existing               |                                  | 2.9          | 0.0         | 0.0                     |
| Psych Screening                   | Supervisor                     | 314,606   | 2.8  | Existing               |                                  | 0.0          | 2.8         | 0.0                     |
| Sitter Costs - Suicide            | Mental Health Technician       | 245,391   | 2.8  | Existing               |                                  | 1.8          | 1.0         | 0.0                     |
| Neonatal                          | Asst Director Patient Care     | 140,960   | 2.7  | Existing               |                                  | 2.7          | 0.0         | 0.0                     |
| Nursing Supervisors               | Administrative Supervisor      | 348,537   | 2.7  | Existing               |                                  | 2.7          | 0.0         | 0.0                     |
| Float Maternal Child              | RN                             | 429,463   | 2.7  | Recruitment + Existing | 4                                | 2.7          | 4.0         | 0.0                     |
|                                   |                                | 437,955   | 2.7  | Existing               |                                  | 2.7          | 0.0         | 0.0                     |

| Department                     | Job Title                      | Dollars   | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|-----------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Midwifery Program              | Nurse Midwife                  | 408,289   | 2.6  | Existing               |                                  | 2.6          | 0.0         | 0.0                     |
| Operating Room                 | RN Baylor                      | 472,817   | 2.4  | Existing               |                                  | 2.4          | 0.0         | 0.0                     |
| Non-Invasive Cardiac Lab       | Echocardiographer              | 248,322   | 2.4  | Existing               |                                  | 2.4          | 0.0         | 0.0                     |
| Modified Duty Capacity         | RN                             | 251,031   | 2.3  | Existing               |                                  | 2.3          | 0.0         | 0.0                     |
| Cardiac Catheter Lab           | Radiologic Technologist        | 323,582   | 2.3  | Existing               |                                  | 2.3          | 0.0         | 0.0                     |
| Dietary-Management             | Supervisor                     | 152,926   | 2.3  | Existing               |                                  | 2.3          | 0.0         | 0.0                     |
| CCBHC Grant                    | Advanced Practice Nurse        | 382,960   | 2.2  | Existing               |                                  | 2.2          | 0.0         | 0.0                     |
| Patient Satisfaction           | Guest Service Representative   | 102,135   | 2.2  | Existing               |                                  | 2.2          | 0.0         | 0.0                     |
| Radiation Oncology             | RN                             | 269,954   | 2.2  | Existing               |                                  | 2.2          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Patient Access Representative  | 98,243    | 2.2  | Existing               |                                  | 2.2          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Coordinator Clerical (C10)     | 116,980   | 2.1  | Existing               |                                  | 2.1          | 0.0         | 0.0                     |
| Central Sterile Supply         | SPD Technician Lead            | 117,818   | 2.1  | Existing               |                                  | 2.1          | 0.0         | 0.0                     |
| Central Sterile Supply         | SPD Technician                 | 114,339   | 2.1  | Existing               |                                  | 2.1          | 0.0         | 0.0                     |
| Pharmacy                       | Pharmacy Technician Specialty  | 127,619   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Ultrasound                     | Ultrasound Technologist        | 205,876   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Ultrasound                     | Ultrasound Technologist RE     | 209,308   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Perioperative Support Services | Charge Capture Specialist      | 128,557   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Acute Partial Hospital Program | Sr Primary Therapist           | 137,202   | 2.0  | Existing               |                                  | 0.0          | 2.0         | 0.0                     |
| Child and Family EISS          | Mental Health Screener         | 81,722    | 2.0  | Existing               |                                  | 0.0          | 0.0         | 2.0                     |
| Professional Staff-Medicine    | Director MD                    | 516,550   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Perioperative Support Services | Administrative Assistant       | 93,719    | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Infection Control              | Coordinator                    | 234,258   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Radiation Oncology             | Dosimetrist                    | 384,583   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Administration                 | Vice President                 | 567,792   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Pharmacy Residents             | Pharmacy Resident              | 117,839   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Professional Staff-Orthopedics | RNFA                           | 295,198   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Community Specific Med Program | Coordinator                    | 136,850   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Community Specific Med Program | Manager                        | 149,529   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Administration                 | Director                       | 223,373   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Distribution                   | Material Management Specialist | 117,298   | 2.0  | Recruitment + Existing | 1                                | 2.0          | 1.0         | 0.0                     |
| OB Support Center              | Coordinator Perioperative      | 106,380   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Mental Health-Adult OP         | Birth Certificate Rep          | 91,706    | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Short Term Care (STC)          | Social Worker MSW              | 164,475   | 2.0  | Existing               |                                  | 0.0          | 2.0         | 0.0                     |
| Oncology Data Center           | Supervisor                     | 182,947   | 2.0  | Existing               |                                  | 0.0          | 2.0         | 0.0                     |
| Patient Access Services        | Cancer Registrar               | 129,435   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Outpatient Infusion            | Supervisor                     | 140,635   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Pain Management Center         | Coordinator Administrative     | 90,494    | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Psych IP-Adult DDMI            | Advanced Practice Nurse        | 276,082   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Radiology Support Services     | Adjunct Therapist              | 127,130   | 2.0  | Existing               |                                  | 0.0          | 2.0         | 0.0                     |
| H-B Cancer Support Community   | Scheduling Assistant           | 90,934    | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Patient Access Services        | Social Worker MSW              | 158,579   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Plant Operations               | Team Leader                    | 117,640   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Maintenance Trade Lead         | 146,736   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | Pharmacist                     | 362,691   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Operating Room                 | Chairman MD                    | 1,478,152 | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Perioperative Support Services | Sterile Core Surgical Tech     | 128,335   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
| Nursing Float Pool             | Operating Room Scheduler       | 101,903   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |
|                                | Clinical Care Technician       | 106,812   | 2.0  | Existing               |                                  | 2.0          | 0.0         | 0.0                     |

| Department                     | Job Title                      | Dollars | FTEs | Sources of Personnel | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|---------|------|----------------------|----------------------------------|--------------|-------------|-------------------------|
| Operating Room                 | OR Equipment Technician        | 87,008  | 1.9  | Existing             |                                  | 1.9          | 0.0         | 0.0                     |
| Nursing Antenatal Testing      | RN                             | 254,035 | 1.9  | Existing             |                                  | 1.9          | 0.0         | 0.0                     |
| EEG                            | Neurodiagnostic Tech II        | 148,697 | 1.8  | Existing             |                                  | 1.8          | 0.0         | 0.0                     |
| Sleep Lab                      | Polysomnograph Technician      | 141,056 | 1.8  | Existing             |                                  | 0.0          | 1.8         | 0.0                     |
| Sleep Lab                      | Respiratory Therapist Reg      | 206,838 | 1.8  | Existing             |                                  | 0.0          | 1.8         | 0.0                     |
| Short Term Care (STC)          | Assistant Clinical Director    | 228,376 | 1.8  | Existing             |                                  | 0.0          | 1.8         | 0.0                     |
| Psych IP-Adult DDMI            | Asst Director Patient Care     | 207,864 | 1.8  | Existing             |                                  | 0.0          | 1.8         | 0.0                     |
| Operating Room                 | Asst Director Patient Care     | 245,892 | 1.8  | Existing             |                                  | 1.8          | 0.0         | 0.0                     |
| Operating Room                 | Coordinator Technical (T10)    | 164,237 | 1.8  | Existing             |                                  | 1.8          | 0.0         | 0.0                     |
| Nursing Mother-Baby            | Agency                         | 372,213 | 1.7  | Existing             |                                  | 1.7          | 0.0         | 0.0                     |
| Short Term Care (STC)          | Adjunct Therapist              | 116,886 | 1.7  | Existing             |                                  | 0.0          | 1.7         | 0.0                     |
| Psych IP-Adult DDMI            | Unit Secretary                 | 70,033  | 1.7  | Existing             |                                  | 0.0          | 1.7         | 0.0                     |
| Professional Staff-Pedi        | Director MD                    | 338,857 | 1.6  | Existing             |                                  | 1.6          | 0.0         | 0.0                     |
| Family Health Ctr-Admin        | RN                             | 212,118 | 1.6  | Existing             |                                  | 0.0          | 1.6         | 0.0                     |
| Wound Care Center              | RN                             | 150,582 | 1.6  | Existing             |                                  | 0.0          | 1.6         | 0.0                     |
| Cancer Ctr-Prof Staff          | Advanced Practice Nurse        | 222,392 | 1.6  | Existing             |                                  | 1.6          | 0.0         | 0.0                     |
| Emergency Dept Access Service  | Team Leader                    | 93,688  | 1.5  | Existing             |                                  | 1.5          | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5 | Unit Secretary                 | 86,670  | 1.4  | Existing             |                                  | 1.4          | 0.0         | 0.0                     |
| EKG                            | EKG Technician                 | 74,916  | 1.4  | Existing             |                                  | 1.4          | 0.0         | 0.0                     |
| Medical-Surgical Unit II - B5  | Unit Secretary                 | 74,446  | 1.4  | Existing             |                                  | 1.4          | 0.0         | 0.0                     |
| Professional Staff-Orthopedics | PD Physician                   | 530,553 | 1.4  | Existing             |                                  | 1.4          | 0.0         | 0.0                     |
| Nursing Supervisors            | PD Administrative Supervisor   | 206,487 | 1.3  | Existing             |                                  | 1.3          | 0.0         | 0.0                     |
| Radiology Support Services     | Clinical Care Technician       | 54,397  | 1.2  | Existing             |                                  | 1.2          | 0.0         | 0.0                     |
| Psych Screening                | Acute Care Fam Sup Specialist  | 55,521  | 1.2  | Existing             |                                  | 1.2          | 0.0         | 0.0                     |
| Heart Failure Mgt Program      | RN                             | 143,405 | 1.2  | Existing             |                                  | 0.0          | 1.2         | 0.0                     |
| Special Procedures-Radiology   | Special Procedure Technologist | 139,494 | 1.2  | Existing             |                                  | 1.2          | 0.0         | 0.0                     |
| Ocean Township Satellite Site  | Radiologic Technologist        | 104,533 | 1.2  | Existing             |                                  | 0.0          | 0.0         | 1.2                     |
| Non-Invasive Cardiac Lab       | PD RN                          | 165,013 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Adult Psych (AP)               | Assistant Clinical Director    | 145,032 | 1.1  | Existing             |                                  | 0.0          | 1.1         | 0.0                     |
| Dietary-Management             | Cashier                        | 51,135  | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Laundry                        | Linen Service Worker Lead      | 49,007  | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Dietary-Management             | Dietetic Technician            | 60,300  | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Medical-Surgical X - C2        | Unit Nurse Leader              | 121,197 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Medical-Surgical Unit I - BBR2 | Unit Nurse Leader              | 124,154 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Medical-Surgical Unit XI - G6  | Unit Nurse Leader              | 124,939 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Intensive Care Unit            | Unit Nurse Leader              | 144,291 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5 | Unit Nurse Leader              | 138,800 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Medical-Surgical Unit II - B5  | Unit Nurse Leader              | 122,972 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Short Term Care (STC)          | Unit Secretary                 | 68,042  | 1.1  | Existing             |                                  | 0.0          | 1.1         | 0.0                     |
| Post Anesth Care Unit          | Clinical Care Technician       | 51,326  | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Nuclear Medicine               | Nuclear Medicine QA Tech       | 172,573 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Imaging Technologist Lead      | 138,420 | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |
| Howell Satellite Site          | Mammography Technologist       | 127,635 | 1.1  | Existing             |                                  | 0.0          | 0.0         | 1.1                     |
| Colts Neck Satellite Site      | Mammography Technologist       | 128,603 | 1.1  | Existing             |                                  | 0.0          | 0.0         | 1.1                     |
| Howell Satellite Site          | Patient Access Representative  | 53,344  | 1.1  | Existing             |                                  | 0.0          | 0.0         | 1.1                     |
| Colts Neck Satellite Site      | Patient Access Representative  | 54,389  | 1.1  | Existing             |                                  | 0.0          | 0.0         | 1.1                     |
| Valerie Program                | RN                             | 168,778 | 1.1  | Existing             |                                  | 0.0          | 1.1         | 0.0                     |
| Vantage Point Infusion Center  | Infusion Pharmacy Tech         | 71,594  | 1.1  | Existing             |                                  | 1.1          | 0.0         | 0.0                     |

| Department                     | Job Title                     | Dollars | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|-------------------------------|---------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Geriatric Program              | Ambulatory Care RN QA         | 124,948 | 1.1  | Existing               |                                  | 0.0          | 1.1         | 0.0                     |
| MRI                            | MRI Aide                      | 46,889  | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | RN                            | 143,167 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Pediatric OP Services          | RN                            | 141,726 | 1.1  | Existing               |                                  | 0.0          | 1.1         | 0.0                     |
| Special Procedures-Radiology   | Coordinator Radiology (T12)   | 147,288 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Radiology - RNS                | Coordinator RN                | 133,909 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Patient Transport              | Lead Patient Transport        | 42,664  | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Ultrasound                     | Coordinator Radiology (T13)   | 137,108 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Cardiac Catheter Lab           | Cardio Vascular Tech          | 170,887 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | Director MD                   | 444,959 | 1.1  | Existing               |                                  | 1.1          | 0.0         | 0.0                     |
| Mental Health-Adult OP         | Financial Counselor           | 47,778  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Mental Health-Adult OP         | Records Registrar             | 46,853  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Mental Health-Adult OP         | RN                            | 126,101 | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Non-Invasive Cardiac Lab       | RN                            | 123,118 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Non-Invasive Cardiac Lab       | Echo Tech Lead                | 118,460 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Central Sterile Supply         | SPD Inventory Control Spec    | 61,136  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Film Librarian                | 46,051  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Medicine    | PD Physician                  | 488,502 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Nuclear Medicine               | Nuclear Medicine Technologist | 138,969 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Pharmacist Registered         | 150,741 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Post Anesth Care Unit          | Director Patient Care         | 148,881 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Medical Technologist          | 99,782  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Financial Coordinator         | 57,911  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Medical Technician            | 85,219  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cat Scan                       | Lead CT Technologist          | 112,171 | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| MRI                            | MRI Technologist Lead         | 164,813 | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Dietary-Management             | Assistant Director            | 86,614  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Endoscopy Room                 | LPN                           | 90,230  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Outpatient Infusion            | Certified Medical Assistant   | 56,645  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Foundation                     | Manager                       | 83,603  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Adult Psych (AP)               | Social Worker MSW             | 76,918  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Care Coordination              | Advanced Practice Nurse       | 197,576 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-OB-Gyn      | Physician                     | 403,711 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | Nurse Practitioner            | 158,508 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Bariatric Program              | Data Entry Clerk              | 40,586  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Cancer Ctr-Breast Center       | Coordinator Administrative    | 45,245  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Coordinator Radiology (T14)   | 112,939 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Case Management                | Social Worker LCSW            | 88,612  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| CCBHC Grant                    | Quality Analytics Manager     | 89,947  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Child and Family EISS          | Case Manager                  | 50,380  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Community Health               | Manager                       | 49,399  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Dietary-Management             | Manager                       | 73,657  | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Family Health Ctr-Admin        | Coordinator Administrative    | 67,776  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Foundation                     | Manager                       | 86,781  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education              | Executive Assistant           | 57,238  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| MMC-Ryan White Grant           | Coordinator Management        | 70,953  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| OR-Environmental Services      | Manager                       | 70,949  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Perioperative Support Services | Operations Manager            | 64,599  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |

| Department                      | Job Title                      | Dollars | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|---------------------------------|--------------------------------|---------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Professional Staff-Dentistry    | Director MD                    | 176,011 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Pedi         | Associate Director MD          | 229,250 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiology Support Services      | Transcriptionist               | 44,106  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Security                        | Security                       | 37,279  | 1.0  | Recruitment + Existing | 2                                | 1.0          | 2.0         | 0.0                     |
| Valerie Program                 | Child Life Specialist          | 49,888  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Develop Innovation and Research | Coordinator                    | 60,191  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Dietary-Management              | Manager                        | 92,227  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Educ Medicine           | Residency Program Admin        | 57,270  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Perioperative Support Services  | Systems Analyst                | 154,654 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Nursing Administration          | Program Coordinator            | 105,042 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Non-Invasive Cardiac Lab        | Director Patient Care          | 152,956 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Acute Partial Hospital Program  | Director                       | 121,540 | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Cardiac Rehabilitation          | Director Patient Care          | 151,326 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Case Management                 | Assistant Director             | 116,596 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Case Management                 | Director (MS12)                | 150,252 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Case Management                 | Social Worker BSW              | 78,452  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Fire and Safety                 | Regional Director              | 130,714 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| OR-Environmental Services       | Coordinator                    | 45,715  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Wound Care Center               | Patient Access Coordinator     | 46,848  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Respiratory Care                | Supervisor                     | 137,827 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Acute Partial Hospital Program  | Co                             | 81,592  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Acute Partial Hospital Program  | Mental Health Worker           | 77,394  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Cardiac Catheter Lab            | Director Patient Care          | 187,690 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiology-Diagnostic            | Radiologic                     | 104,672 | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Cancer Ctr-Breast Center        | Director                       | 179,408 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiology-Diagnostic            | Supervisor                     | 119,309 | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Cardiac Rehabilitation          | Exercise Physiologist          | 48,185  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cat Scan                        | Coordinator Radiology (T14)    | 142,322 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Hyperbaric Therapy              | Hyperbaric Technologist        | 59,647  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Bariatric Program               | RN                             | 104,948 | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Child and Family EISS           | Social Worker LCSW             | 94,839  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Community Health                | Program Director               | 92,388  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Dietary-Management              | Nutritional Support Clinician  | 76,391  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Diversity and Inclusion         | Director                       | 153,401 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Financial Services              | Financial Analyst              | 72,310  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Educ OB-GYN             | Manager                        | 76,240  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education               | Chief Academic Officer         | 346,636 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Risk Management                 | Coordinator Professional (T12) | 82,519  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Valerie Program                 | Director Patient Care          | 197,734 | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Valerie Program                 | Social Worker MSW              | 89,293  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Bariatric Program               | Resource Advisor               | 48,521  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Cancer Ctr-Breast Center        | Manager                        | 70,480  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Early Intervention Support Svs  | Supervisor                     | 105,883 | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Emergency Dept Access Service   | Manager                        | 96,209  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Foundation                      | Coordinator Administrative     | 115,017 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| H-B Cancer Support Community    | Regional Director              | 210,865 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pain Management Center          | Director                       | 196,390 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Satisfaction            | Director                       | 108,727 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |

| Department                      | Job Title                     | Dollars | FTEs | Sources of Personnel | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|---------------------------------|-------------------------------|---------|------|----------------------|----------------------------------|--------------|-------------|-------------------------|
| Professional Staff-Medicine     | Advanced Practice Nurse       | 150,501 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Radiology - RNS                 | PICC Nurse                    | 113,564 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Administration                  | Chief Medical Officer         | 560,634 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center        | Coordinator Radiology (T13)   | 122,237 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| CCBHC Grant                     | Administrative Director       | 148,245 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Central Sterile Supply          | Manager                       | 94,993  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Financial Services              | Vice President                | 295,961 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Foundation                      | Principal Gift Officer        | 165,055 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| H-B Cancer Support Community    | Coordinator Professional (P9) | 70,893  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Surgical X - C2         | Director Patient Care         | 183,316 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Mental Health-Adult OP          | Secretary                     | 41,077  | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| MMC-Ryan White Grant            | Coordinator Clerical (C7)     | 47,209  | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Neonatal                        | Director Patient Care         | 170,532 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Nursing Staff Office            | Coordinator Management        | 86,099  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                        | Pharmacist Senior             | 175,480 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations                | Coordinator                   | 88,939  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations                | Lead HVAC Mechanic            | 86,937  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Radiation Oncology              | Chief Physicist               | 348,278 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Security                        | Manager                       | 96,055  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Sleep Lab                       | Director                      | 174,512 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| 340B - Contract Pharmacy        | Coordinator Administrative    | 65,766  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Administration                  | Chief Nursing Officer         | 325,407 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Cancer Ctr-Admin                | Manager                       | 90,725  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| CCBHC Grant                     | Clinical Navigator            | 123,957 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Child and Family EISS           | Case Manager II               | 60,943  | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Community Health                | Nutritionist RD               | 89,466  | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Develop Innovation and Research | Regional Admin Director       | 202,081 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Early Intervention Support Svs  | Peer Support Staff            | 42,179  | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Endoscopy Room                  | Asst Director Patient Care    | 134,492 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| H-B Cancer Support Community    | Program Director              | 98,841  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Infection Control               | Director                      | 188,661 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Institutional Review Board      | Director                      | 131,722 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Mail and Duplicating            | Coordinator                   | 46,496  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Educ Pedit              | Residency Program Admin       | 63,726  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Educ Surgery            | Executive Assistant Senior    | 64,931  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education               | Director                      | 114,517 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| MMC-Ryan White Grant            | HIV Counselor                 | 52,177  | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Neonatal                        | Unit Service Worker           | 39,473  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| OB Support Center               | Coordinator Clerical (C10)    | 40,358  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Operating Room                  | Director Patient Care         | 174,252 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Access Services         | Assistant Director            | 111,945 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Financial Services      | Accounts Specialist           | 77,282  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Financial Services      | Denials Analyst               | 49,128  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Perioperative Support Services  | Executive Assistant Senior    | 56,736  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                        | Clinical Pharmacist           | 155,955 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations                | Director                      | 214,078 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations                | Executive Assistant Senior    | 68,266  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations                | Lead Electrician              | 77,914  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |

| Department                     | Job Title                      | Dollars | FTEs | Sources of Personnel | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|---------|------|----------------------|----------------------------------|--------------|-------------|-------------------------|
| Plant Operations               | Manager                        | 90,725  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Medicine    | Executive Assistant Senior     | 74,122  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-OB-Gyn      | Chairman MD                    | 565,763 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | Advanced Practice Nurse        | 149,552 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | Coordinator RN                 | 122,590 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Surgery     | RNFA                           | 130,790 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Public Relations-Community Dev | Assistant Director             | 119,659 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Public Relations-Community Dev | Regional Director              | 204,081 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Quality Resource Services      | Director                       | 123,400 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Radiation Oncology             | Physicist                      | 251,556 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Short Term Care (STC)          | Coordinator                    | 48,897  | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Surg Serv-Ortho/Neuro - T6E    | Director Patient Care          | 186,222 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Administration                 | Coordinator Administrative     | 100,122 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Administration                 | Physician Contracting Officer  | 96,462  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Cancer Ctr-Breast Center       | Coordinator Clinical (C7)      | 44,840  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| CCBHC Grant                    | Patient Navigator Non Clinical | 50,736  | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Dietary-Management             | Director                       | 155,611 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Financial Services             | Regional Director              | 179,285 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Foundation                     | Assistant Vice President       | 173,500 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Geriatric Program              | Social Worker BSW              | 83,959  | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Medical Library                | Director                       | 95,525  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Staff                  | Director                       | 155,754 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical-Surgical Unit II - B5  | Asst Director Patient Care     | 111,158 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Mental Health-Child OP         | Coordinator Regional           | 75,741  | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| MMC-Ryan White Grant           | RN                             | 106,821 | 1.0  | Existing             |                                  | 0.0          | 0.0         | 1.0                     |
| Oncology Data Center           | Manager                        | 85,945  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Access Services        | Coordinator Clinical (C10)     | 55,470  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Satisfaction           | Coordinator                    | 60,209  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Satisfaction           | Manager                        | 94,917  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Assistant Director             | 178,871 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Assistant Director             | 98,380  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Painter                        | 59,654  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Psych IP-Adult DDM             | Director Patient Care          | 143,786 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| Quality Resource Services      | Vice President                 | 257,432 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Risk Management                | Regional Director              | 204,029 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Security                       | Director                       | 157,071 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Security                       | Security Captain               | 59,754  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Asst Director Patient Care     | 135,827 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Director Patient Care          | 170,015 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Environmental Services         | Secretary Department           | 52,718  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Geriatric Program              | Regional Director              | 129,474 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |
| H-B Cancer Support Community   | Clinical Research Nurse        | 130,607 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Labor and Delivery             | Director Patient Care          | 156,247 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education              | Residency Program Admin        | 58,892  | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Neonatal                       | Coordinator RN                 | 129,526 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Nursing Administration         | Administrative Supervisor      | 165,655 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Supervisor                     | 145,972 | 1.0  | Existing             |                                  | 1.0          | 0.0         | 0.0                     |
| Psych Screening                | Asst Director Patient Care     | 119,125 | 1.0  | Existing             |                                  | 0.0          | 1.0         | 0.0                     |

| Department                     | Job Title                      | Dollars | FTEs | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|---------|------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Radiation Oncology             | Chief Technologist             | 169,821 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Same Day Surgery               | Director Patient Care          | 176,678 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Short Term Care (STC)          | Director Patient Care          | 144,669 | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Bariatric Program              | Administrative Assistant       | 61,238  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Medical Educ Pedi              | Manager                        | 74,114  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Clinical Pharmacist Senior     | 164,978 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Lead Plumber                   | 77,478  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Professional Staff-Medicine    | Associate Program Director MD  | 256,476 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Quality Resource Services      | Office Manager (NonSupervisor) | 74,919  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Quality Resource Services      | Quality Analytics Manager      | 81,492  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiation Safety Office        | Physicist                      | 284,430 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Sleep Lab                      | Coordinator Administrative     | 41,334  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Anesthesiology                 | OR Technologist                | 56,637  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Anesthesiology                 | Lead Anesthesia Technician     | 66,392  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Chief Engineer                 | 94,029  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Psych Screening                | Director                       | 137,681 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Adult Psych (AP)               | Adjunct Therapist              | 62,956  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Cancer Ctr-Admin               | Regional Director              | 169,380 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| EEG                            | Supervisor                     | 117,659 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Environmental Services         | Manager                        | 71,028  | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| ITandS Telecommunications      | Supervisor                     | 67,193  | 1.0  | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Patient Satisfaction           | Coordinator                    | 56,420  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Electrician                    | 61,536  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Psych Screening                | Office Manager                 | 58,894  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiation Oncology             | Charge Capture Analyst         | 47,668  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Surg Serv-Ortho/Neuro - T6E    | Coordinator Management (MS8)   | 127,213 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Valerie Program                | Social Worker Senior           | 101,476 | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Adult Psych (AP)               | Unit Secretary                 | 38,670  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| CCBHC Grant                    | Assistant Director             | 97,105  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Early Intervention Support Svs | Social Worker MSW              | 85,673  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Environmental Services         | Assistant Director             | 79,392  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Environmental Services         | Director                       | 122,307 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| H-B Cancer Support Community   | Patient Navigator              | 66,197  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Intensive Care Unit            | Director Patient Care          | 147,961 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Staff                  | Administrative Assistant       | 45,464  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical-Surgical Unit II - B5  | Director Patient Care          | 148,850 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5 | Director Patient Care          | 131,060 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Mental Health-Adult OP         | Secretary Department           | 53,271  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| NI Family Planning Grant       | Patient Access Representative  | 46,877  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Patient Satisfaction           | Patient Representative         | 50,114  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Plant Operations               | Electronics Mechanic           | 76,662  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | HVAC Mechanic                  | 66,275  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| CCBHC Grant                    | Administrative Secretary       | 44,131  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Central Sterile Supply         | Director                       | 128,331 | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Child Life Program             | Child Life Specialist          | 60,217  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Early Intervention Support Svs | Office Manager (NonSupervisor) | 53,266  | 1.0  | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Geriatric Program              | Driver Van                     | 40,514  | 1.0  | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Labor and Delivery             | Coordinator                    | 50,526  | 1.0  | Existing               |                                  | 1.0          | 0.0         | 0.0                     |

| Department                     | Job Title                      | Dollars     | FTEs    | Sources of Personnel   | Additional Personnel To Be Hired | Tinton Falls | Long Branch | Other Offsite Locations |
|--------------------------------|--------------------------------|-------------|---------|------------------------|----------------------------------|--------------|-------------|-------------------------|
| Magnet                         | Director                       | 155,200     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education              | Assistant Director             | 87,392      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Education              | Associate Director             | 98,128      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical-Surgical Unit III - G5 | Asst Director Patient Care     | 132,682     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Mental Health-Adult OP         | Case Manager I                 | 52,023      | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Nursing Antenatal Testing      | Financial Counselor            | 43,723      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Nursing Staff Office           | Staff Assistant                | 52,485      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pediatrics Unit                | Director Patient Care          | 162,332     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Preadmissions Testing          | Coordinator                    | 85,969      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiology Support Services     | Clerk Senior                   | 61,016      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Security                       | Locksmith                      | 73,297      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Vantage Point Infusion Center  | Pharmacist Specialist          | 163,005     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Adult Psych (AP)               | Director Patient Care          | 147,862     | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Cancer Ctr-Admin               | Genetic Counselor              | 104,282     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cardiac Service Administration | Office Manager                 | 68,204      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Care Coordination              | Advanced Practice Nurse        | 228,337     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Foundation                     | Development Associate          | 57,797      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Staff                  | Coordinator Credentials        | 66,190      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| MMC-Ryan White Grant           | Director                       | 97,538      | 1.0     | Existing               |                                  | 0.0          | 0.0         | 1.0                     |
| Pharmacy                       | Coordinator Clinical           | 164,270     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Material Management Specialist | 63,184      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Plant Operations               | Plumber                        | 85,315      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Same Day Surgery               | Asst Director Patient Care     | 131,409     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Spec Pedi-CEC-RNEP             | Nurse Practitioner             | 134,896     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Emergency Dept Access Service  | Supervisor                     | 66,588      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Family Health Ctr-Admin        | Patient Access Coordinator     | 49,354      | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| H-B Cancer Support Community   | Project Manager                | 70,886      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Institutional Review Board     | Assistant Director             | 85,707      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Nuclear Medicine               | Coordinator Radiology (T14)    | 154,382     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Nursing Mother-Baby            | Director Patient Care          | 136,673     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Radiation Oncology             | Administrative Assistant       | 49,727      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Valerie Program                | Administrative Secretary I     | 58,833      | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Perioperative Support Services | Director                       | 167,381     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Care Coordination              | Nurse Practitioner             | 193,405     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| ITandS Telecommunications      | Communications Operator Lead   | 50,794      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Medical Surgical X - C2        | Unit Secretary                 | 50,185      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Geriatric Program              | Staff Assistant                | 55,710      | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Radiation Oncology             | Coordinator Clerical (C7)      | 46,235      | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Cardiac Rehabilitation         | RN                             | 114,649     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Pharmacy                       | Lead Pharmacist                | 134,913     | 1.0     | Recruitment + Existing | 1                                | 1.0          | 1.0         | 0.0                     |
| Respiratory Care               | Respiratory Therapist Lead     | 128,288     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Respiratory Care               | Respiratory Care Practitioner  | 128,890     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Respiratory Care               | Respiratory Therapist Cert     | 115,780     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Geriatric Program              | Certified Medical Assistant    | 56,465      | 1.0     | Existing               |                                  | 0.0          | 1.0         | 0.0                     |
| Post Anesth Care Unit          | Asst Director Patient Care     | 126,575     | 1.0     | Existing               |                                  | 1.0          | 0.0         | 0.0                     |
| Other                          | All Other Titles               | 9,714,640   | 55.9    | Existing               |                                  | 55.9         | 0.0         | 0.0                     |
|                                |                                | 193,350,237 | 1,963.6 |                        | 278.0                            | 1,790.7      | 418.2       | 32.7                    |

**Attachment 2 - Schedule J**  
**Summarized by Department**

| <b>Department</b>                            | <b>Additional<br/>Personnel To<br/>Be Hired</b> | <b>Tinton<br/>Falls</b> | <b>Long<br/>Branch</b> | <b>Other<br/>Offsite<br/>Locations</b> |
|----------------------------------------------|-------------------------------------------------|-------------------------|------------------------|----------------------------------------|
| <b>340B - Contract Pharmacy Total</b>        | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| <b>Acute Partial Hospital Program Total</b>  | 0                                               | 0.0                     | 5.0                    | 0.0                                    |
| <b>Administration Total</b>                  | 0                                               | 11.0                    | 0.0                    | 0.0                                    |
| <b>Adult Psych (AP) Total</b>                | 0                                               | 0.0                     | 19.5                   | 0.0                                    |
| <b>Anesthesiology Total</b>                  | 2                                               | 5.0                     | 2.0                    | 0.0                                    |
| <b>Bariatric Program Total</b>               | 0                                               | 0.0                     | 0.0                    | 4.0                                    |
| <b>Cancer Ctr-Admin Total</b>                | 3                                               | 10.0                    | 0.0                    | 0.0                                    |
| <b>Cancer Ctr-Breast Center Total</b>        | 0                                               | 24.8                    | 0.0                    | 0.0                                    |
| <b>Cancer Ctr-Prof Staff Total</b>           | 0                                               | 5.2                     | 0.0                    | 0.0                                    |
| <b>Cardiac Catheter Lab Total</b>            | 0                                               | 9.9                     | 0.0                    | 0.0                                    |
| <b>Cardiac Rehabilitation Total</b>          | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| <b>Cardiac Service Administration Total</b>  | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| <b>Cardiac Telemetry Total</b>               | 0                                               | 9.5                     | 0.0                    | 0.0                                    |
| <b>Care Coordination Total</b>               | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| <b>Case Management Total</b>                 | 0                                               | 24.7                    | 0.0                    | 0.0                                    |
| <b>Cat Scan Total</b>                        | 13                                              | 15.2                    | 7.0                    | 0.0                                    |
| <b>CCBHC Grant Total</b>                     | 0                                               | 0.0                     | 16.2                   | 0.0                                    |
| <b>Central Sterile Supply Total</b>          | 0                                               | 30.8                    | 0.0                    | 0.0                                    |
| <b>Child and Family EISS Total</b>           | 0                                               | 0.0                     | 0.0                    | 5.0                                    |
| <b>Child Life Program Total</b>              | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| <b>Clinical Documentation Mgmt Total</b>     | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| <b>Colts Neck Satellite Site Total</b>       | 0                                               | 0.0                     | 0.0                    | 2.2                                    |
| <b>Community Health Total</b>                | 0                                               | 0.0                     | 0.0                    | 3.0                                    |
| <b>Community Specific Med Program Total</b>  | 0                                               | 4.0                     | 0.0                    | 0.0                                    |
| <b>Develop Innovation and Research Total</b> | 0                                               | 10.0                    | 2.0                    | 0.0                                    |
| <b>Dietary-Management Total</b>              | 18                                              | 60.6                    | 18.0                   | 0.0                                    |
| <b>Distribution Total</b>                    | 1                                               | 11.8                    | 1.0                    | 0.0                                    |
| <b>Diversity and Inclusion Total</b>         | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| <b>Early Intervention Support Svs Total</b>  | 0                                               | 0.0                     | 0.0                    | 10.0                                   |
| <b>EEG Total</b>                             | 0                                               | 2.8                     | 0.0                    | 0.0                                    |
| <b>EKG Total</b>                             | 0                                               | 1.4                     | 0.0                    | 0.0                                    |
| <b>Emergency Department Total</b>            | 70                                              | 77.3                    | 70.0                   | 0.0                                    |
| <b>Emergency Dept Access Service Total</b>   | 16                                              | 20.1                    | 16.0                   | 0.0                                    |
| <b>Endoscopy Room Total</b>                  | 0                                               | 11.5                    | 0.0                    | 0.0                                    |
| <b>Environmental Services Total</b>          | 12                                              | 76.0                    | 12.0                   | 0.0                                    |
| <b>Family Health Ctr-Admin Total</b>         | 0                                               | 0.0                     | 3.6                    | 0.0                                    |
| <b>Financial Services Total</b>              | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| <b>Fire and Safety Total</b>                 | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| <b>Float Maternal Child Total</b>            | 0                                               | 2.7                     | 0.0                    | 0.0                                    |
| <b>Foundation Total</b>                      | 0                                               | 10.0                    | 0.0                    | 0.0                                    |
| <b>Geriatric Program Total</b>               | 0                                               | 0.0                     | 6.1                    | 0.0                                    |

| <b>Department</b>                    | <b>Additional<br/>Personnel To<br/>Be Hired</b> | <b>Tinton<br/>Falls</b> | <b>Long<br/>Branch</b> | <b>Other<br/>Offsite<br/>Locations</b> |
|--------------------------------------|-------------------------------------------------|-------------------------|------------------------|----------------------------------------|
| H-B Cancer Support Community Total   | 0                                               | 8.0                     | 0.0                    | 0.0                                    |
| Heart Failure Mgt Program Total      | 0                                               | 0.0                     | 1.2                    | 0.0                                    |
| Howell Satellite Site Total          | 0                                               | 0.0                     | 0.0                    | 2.2                                    |
| Hyperbaric Therapy Total             | 0                                               | 0.0                     | 1.0                    | 0.0                                    |
| Infection Control Total              | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| Institutional Review Board Total     | 0                                               | 2.0                     | 0.0                    | 0.0                                    |
| Intensive Care Unit Total            | 0                                               | 26.1                    | 0.0                    | 0.0                                    |
| ITandS Telecommunications Total      | 1                                               | 7.4                     | 1.0                    | 0.0                                    |
| Labor and Delivery Total             | 0                                               | 112.9                   | 0.0                    | 0.0                                    |
| Laundry Total                        | 1                                               | 4.6                     | 1.0                    | 0.0                                    |
| Logistics Total                      | 0                                               | 11.3                    | 0.0                    | 0.0                                    |
| Magnet Total                         | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| Mail and Duplicating Total           | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| Medical Educ Dental Total            | 0                                               | 7.5                     | 0.0                    | 0.0                                    |
| Medical Educ Medicine Total          | 0                                               | 40.0                    | 0.0                    | 0.0                                    |
| Medical Educ OB-GYN Total            | 0                                               | 17.0                    | 0.0                    | 0.0                                    |
| Medical Educ Ortho Total             | 0                                               | 10.0                    | 0.0                    | 0.0                                    |
| Medical Educ Pedi Total              | 0                                               | 18.0                    | 0.0                    | 0.0                                    |
| Medical Educ Radiology Total         | 0                                               | 7.0                     | 0.0                    | 0.0                                    |
| Medical Educ Surgery Total           | 0                                               | 4.0                     | 0.0                    | 0.0                                    |
| Medical Education Total              | 0                                               | 6.0                     | 0.0                    | 0.0                                    |
| Medical Library Total                | 0                                               | 1.0                     | 0.0                    | 0.0                                    |
| Medical Staff Total                  | 0                                               | 3.0                     | 0.0                    | 0.0                                    |
| Medical Surgical X - C2 Total        | 0                                               | 21.3                    | 0.0                    | 0.0                                    |
| Medical-Surgical Unit I - BBR2 Total | 0                                               | 17.9                    | 0.0                    | 0.0                                    |
| Medical-Surgical Unit II - B5 Total  | 0                                               | 43.9                    | 0.0                    | 0.0                                    |
| Medical-Surgical Unit III - G5 Total | 0                                               | 36.7                    | 0.0                    | 0.0                                    |
| Medical-Surgical Unit XI - G6 Total  | 0                                               | 25.1                    | 0.0                    | 0.0                                    |
| Mental Health-Adult OP Total         | 0                                               | 0.0                     | 11.1                   | 0.0                                    |
| Mental Health-Child OP Total         | 0                                               | 0.0                     | 4.0                    | 0.0                                    |
| Midwifery Program Total              | 0                                               | 2.6                     | 0.0                    | 0.0                                    |
| MMC-Ryan White Grant Total           | 0                                               | 0.0                     | 0.0                    | 5.0                                    |
| Modified Duty Capacity Total         | 0                                               | 2.3                     | 0.0                    | 0.0                                    |
| MRI Total                            | 1                                               | 8.2                     | 1.0                    | 0.0                                    |
| Neonatal Total                       | 0                                               | 56.9                    | 0.0                    | 0.0                                    |
| NJ Family Planning Grant Total       | 0                                               | 0.0                     | 1.0                    | 0.0                                    |
| Non-Invasive Cardiac Lab Total       | 0                                               | 6.6                     | 0.0                    | 0.0                                    |
| Nuclear Medicine Total               | 0                                               | 3.2                     | 0.0                    | 0.0                                    |
| Nursing Administration Total         | 0                                               | 7.9                     | 0.0                    | 0.0                                    |
| Nursing Antenatal Testing Total      | 0                                               | 2.9                     | 0.0                    | 0.0                                    |
| Nursing Float Pool Total             | 0                                               | 4.8                     | 0.0                    | 0.0                                    |
| Nursing Mother-Baby Total            | 0                                               | 90.5                    | 0.0                    | 0.0                                    |
| Nursing Orientation Total            | 0                                               | 27.0                    | 0.0                    | 0.0                                    |
| Nursing Staff Office Total           | 0                                               | 2.0                     | 0.0                    | 0.0                                    |

| Department                           | Additional<br>Personnel To<br>Be Hired | Tinton<br>Falls | Long<br>Branch | Other<br>Offsite<br>Locations |
|--------------------------------------|----------------------------------------|-----------------|----------------|-------------------------------|
| Nursing Supervisors Total            | 4                                      | 8.7             | 4.0            | 0.0                           |
| OB Support Center Total              | 0                                      | 6.2             | 0.0            | 0.0                           |
| Ocean Township Satellite Site Total  | 0                                      | 0.0             | 0.0            | 1.2                           |
| Oncology Data Center Total           | 0                                      | 3.0             | 0.0            | 0.0                           |
| Operating Room Total                 | 15                                     | 77.1            | 10.0           | 0.0                           |
| OR-Environmental Services Total      | 0                                      | 14.6            | 2.0            | 0.0                           |
| Other Total                          | -                                      | 55.9            | 0.0            | 0.0                           |
| Outpatient Infusion Total            | 5                                      | 12.0            | 0.0            | 0.0                           |
| Pain Management Center Total         | 0                                      | 3.0             | 0.0            | 0.0                           |
| Patient Access Services Total        | 4                                      | 34.3            | 4.0            | 0.0                           |
| Patient Financial Services Total     | 0                                      | 5.0             | 0.0            | 0.0                           |
| Patient Satisfaction Total           | 0                                      | 7.2             | 0.0            | 0.0                           |
| Patient Transport Total              | 0                                      | 14.1            | 0.0            | 0.0                           |
| Pediatric ICU Total                  | 0                                      | 8.8             | 0.0            | 0.0                           |
| Pediatric OP Services Total          | 0                                      | 0.0             | 1.1            | 0.0                           |
| Pediatrics Unit Total                | 0                                      | 15.4            | 0.0            | 0.0                           |
| Perioperative Support Services Total | 0                                      | 10.0            | 0.0            | 0.0                           |
| Pharmacy Total                       | 15                                     | 38.2            | 15.0           | 0.0                           |
| Pharmacy Residents Total             | 0                                      | 2.0             | 0.0            | 0.0                           |
| Plant Operations Total               | 5                                      | 29.2            | 5.0            | 0.0                           |
| Post Anesth Care Unit Total          | 0                                      | 21.0            | 0.0            | 0.0                           |
| Preadmissions Testing Total          | 0                                      | 6.7             | 0.0            | 0.0                           |
| Professional Staff-Dentistry Total   | 0                                      | 1.0             | 0.0            | 0.0                           |
| Professional Staff-Medicine Total    | 0                                      | 9.8             | 0.0            | 0.0                           |
| Professional Staff-OB-Gyn Total      | 0                                      | 2.0             | 0.0            | 0.0                           |
| Professional Staff-Orthopedics Total | 0                                      | 3.3             | 0.0            | 0.0                           |
| Professional Staff-Pedi Total        | 0                                      | 5.6             | 0.0            | 0.0                           |
| Professional Staff-Surgery Total     | 0                                      | 7.1             | 0.0            | 0.0                           |
| Psych IP-Adult DDMI Total            | 0                                      | 0.0             | 31.9           | 0.0                           |
| Psych Screening Total                | 20                                     | 34.7            | 22.0           | 0.0                           |
| Psych Service-Admin Ambulatory Total | 0                                      | 0.0             | 2.8            | 0.0                           |
| Public Relations-Community Dev Total | 0                                      | 2.0             | 0.0            | 0.0                           |
| Quality Resource Services Total      | 0                                      | 8.0             | 0.0            | 0.0                           |
| Radiation Oncology Total             | 4                                      | 18.8            | 0.0            | 0.0                           |
| Radiation Safety Office Total        | 0                                      | 1.0             | 0.0            | 0.0                           |
| Radiology - RNs Total                | 0                                      | 6.6             | 0.0            | 0.0                           |
| Radiology Support Services Total     | 0                                      | 8.2             | 0.0            | 0.0                           |
| Radiology-Diagnostic Total           | 34                                     | 25.9            | 24.0           | 0.0                           |
| Respiratory Care Total               | 4                                      | 22.6            | 4.0            | 0.0                           |
| Risk Management Total                | 0                                      | 2.0             | 0.0            | 0.0                           |
| Same Day Surgery Total               | 16                                     | 29.4            | 11.0           | 0.0                           |
| Security Total                       | 13                                     | 47.0            | 13.0           | 0.0                           |
| Short Term Care (STC) Total          | 0                                      | 0.0             | 46.9           | 0.0                           |
| Sitter Costs Total                   | 0                                      | 4.1             | 0.0            | 0.0                           |

| Department                          | Additional<br>Personnel To<br>Be Hired | Tinton<br>Falls | Long<br>Branch | Other<br>Offsite<br>Locations |
|-------------------------------------|----------------------------------------|-----------------|----------------|-------------------------------|
| Sitter Costs - Suicide Total        | 0                                      | 6.7             | 0.0            | 0.0                           |
| Sitter Costs Psych Total            | 0                                      | 0.0             | 6.3            | 0.0                           |
| Sleep Lab Total                     | 0                                      | 0.0             | 5.6            | 0.0                           |
| Spec Pedi-CEC-RNEP Total            | 0                                      | 1.0             | 0.0            | 0.0                           |
| Special Procedures-Radiology Total  | 0                                      | 2.3             | 0.0            | 0.0                           |
| Surg Serv-Ortho/Neuro - T6E Total   | 0                                      | 18.8            | 0.0            | 0.0                           |
| Ultrasound Total                    | 1                                      | 8.1             | 1.0            | 0.0                           |
| Valerie Program Total               | 0                                      | 0.0             | 6.1            | 0.0                           |
| Vantage Point Infusion Center Total | 0                                      | 16.1            | 0.0            | 0.0                           |
| Womens Health Unit Total            | 0                                      | 24.0            | 0.0            | 0.0                           |
| Wound Care Center Total             | 0                                      | 0.0             | 2.6            | 0.0                           |
| Grand Total                         | 278                                    | 1790.7          | 418.2          | 32.7                          |
|                                     | 556.0                                  | 3,581.5         | 833.8          | 65.4                          |

## **EXHIBIT A**

### **GUIDELINES AND PROCEDURES FOR TRANSFER**

#### **A. Procedures**

1. Transferring Facility shall contact the Receiving Facility's Transfer Center regarding the management, consultation, and transport of patients requiring intermediate and /or intensive care services (i.e. telephone co-management or total management).
2. Prior to any transfer, Transferring Facility shall:
  - a. Complete a transfer report in a form acceptable to the Receiving Facility;
  - b. Make every reasonable effort to contact the Receiving Facility and follow the transfer protocol outlined by the Receiving Facility
  - c. A copy of the transfer report shall accompany the patient to the Receiving Facility. The transfer report shall include but not be limited to:
    - (i) Current medical findings and diagnosis;
    - (ii) Name and contact information (name, address, cell telephone number and home and business telephone number, and relationship to the patient) of the individual(s) best able to provide key clinical information, and consent for procedures;
    - (iii) Rehabilitative potential and physical status;
    - (iv) Emotional and ambulation status;
    - (v) Summary of prior course of treatment, including recent physician progress notes;
    - (vi) Current prescribed medications and dosage;
    - (vii) Dietary needs and restrictions;
    - (viii) Pertinent administrative information including Medicare/Medicaid status and third-party payer information; and
    - (ix) Nursing information.
  - d. In addition to the foregoing information, Transferring Facility shall provide the following information:
    - (i) Whether the patient has executed an advance directive (i.e., a living will, durable power of attorney);
    - (ii) If applicable and if known, the name, address and home and business telephone number of the patient's attorney-in-fact (financial and/or durable) and/or the patient's legal guardian;
    - (iii) Name and telephone number of the patient's attending physician; and
    - (iv) Such other pertinent information as the transferring Institution may possess or the receiving Institution may request.
3. The Receiving Facility agrees to accept referrals of patients from Transferring Facility provided that (a) appropriate accommodations are available at the Receiving Facility; (ii) the patient satisfies the applicable requirements of the

Receiving Facility; and (iii) Transferring Facility and Receiving Facility follow the agreed upon guidelines and procedures.

4. Patients transferred to Receiving Facility will be promptly returned to the Transferring Facility when the patient's condition dictates, in the Receiving Facility's sole discretion.
5. The Receiving Facility's attending physician will provide reports of the patient's condition and progress to the referring physician, as required. Sudden or unusual changes in the patient's condition will be reported separately.